

Top 100 Index recognising the top companies operating in Ireland in 2020



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AB PACKAGING

The paper bag and flexible packaging producer founded by CEO Dermot Brady over 30 years ago makes paper shopping bags and tissue for commercial retailers such as Primark, T.J. Maxx, Nike, Vodafone, and Tommy Hilfiger. When Primark, one of the Blessington-based Group's largest customers, entered into the US market it was imperative to follow and AB opened its first US plant in Newark in 2016, joining existing strategically-located bases in the UK and Spain.

ABP FOOD GROUP

Founded in 1954, the award-winning beef processing group operates with a network of over 35,000 farmers, and contributes an estimated €1.3bn each year into the rural economies in which it operates, turning over €3bn. The core business—ABP Beef—is supported by its renewable, pet food and protein divisions, which combine to ensure the value of by-products is maximised and the environmental impact is minimised. It operates across 51 locations in 9 countries across Ireland, the UK and Europe. ABP won 29 awards at the World Steak Challenge 2018, including World's Best Fillet Steak, and repeated the win for World's Best Fillet Steak at the World Steak Challenge 2019. They were awarded 13 gold, 14 silver and 13 bronze accolades across a number of different categories, reaffirming ABP's position the leading beef processor in the EU. These awards are an endorsement of the unique Ultra Tender Process that the company utilises. Last year ABP Foods announced a ground-breaking deal with Chinese online retailer JD.com one of the largest B2C online retailers in China by transaction volume and revenue, with 301.8 million active users recorded in the first quarter of 2018.

AER LINGUS

Aer Lingus is the national airline of Ireland, founded in 1936. It operates 65 aircraft on over 70 destinations in the UK and Europe and 12 destinations in North America. Customers travelling to the USA via Ireland can benefit from the Customs and Border Pre-Clearance, allowing customers to save valuable time on arrival into the USA. Aer Lingus is Ireland's only 4-Star airline, awarded by Skytrax, the international air transport rating organisation. Its mission is to be the leading value carrier operating across the North Atlantic. Its home base is Dublin Airport. Aer Lingus is a member of International Airlines Group (IAG), one of the world's largest airline groups.

AEROGEN

Galway MedTech firm Aerogen, is the world leader in Acute Care aerosol drug delivery, employing over 300 people between its HQ in Ireland and Commercial and Clinical Support teams across Europe, Middle East, US and Asia. The company's multi-award winning products are now used in over 75 countries around the globe and to-date more than 10 million Acute Care patients from neonatal through to adult have benefitted from Aerogen's market leading drug delivery systems.

AIB

AIB is a financial services group operating predominantly in Ireland and the United Kingdom. AIB provides a range of services to retail, business and corporate customers, with market-leading positions in key segments. The group's chief brand is AIB in all markets. In Ireland, the group also operates the EBS challenger brand and Haven, a mortgage broker channel. With over 2.8 million customers, AIB is committed to backing sustainable communities and supporting the transition to a low-carbon economy.

AMCS

Limerick-based AMCS was founded by CEO Jimmy Martin. AMCS is the leading supplier of integrated software and vehicle technology for the waste, recycling and material resources industries. AMCS is headquartered in Ireland with offices in the UK, Denmark, the Netherlands and Pennsylvania in the US.

AN POST

An Post is a major commercial organization providing a wide range of services encompassing postal, communication, retail and financial areas. It is one of Ireland's largest companies directly employing over 10,000 people through its national network of retail, processing and delivery points. An Post has had the third year in a row of profit and growth, making it one of the best performing postal organisations worldwide. An Post was forecast to make a loss of €150m in 2019 but is on course to make a profit of €40m.



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APPLEGREEN

Petrogas Group US INC T/A Applegreen is a 100%-owned subsidiary of Applegreen plc, a publicly quoted company listed on the Irish and UK stock markets, also operating four sites in the US. The fuel and forecourt retailer is focused on continual expansion of activity in its three main markets – Ireland, the UK and the US, striking a deal in 2018 that would see it holding a majority stake in UK motorway service area operator, Welcome Break.

ARDAGH GLASS

Ardagh is a global leader in glass and metal packaging, with a global staff of over 23,500 in 22 countries. Founded in 1932 as the Irish Glass Bottle Company in Dublin, the company expanded through a series of acquisitions after Paul Coulson, the current Chairman and CEO, acquired an initial stake in the company in 1998.

ATA GROUP

The Cavan-headquartered precision engineering toolmaker operates in over 70 international markets, with a network of over 1,800 distributors and has manufacturing centres in Ireland, the UK, Germany and the US. The business has been built up over 50 years, serving aerospace, automotive, oil and gas markets, shipbuilding and steel fabrication. Former Smurfit executive Peter Cosgrove led the acquisition of the company in 2008, seeing its potential for international growth. The acquisition of its strongest competitor, SGS Tool (Cleveland, Ohio), in December 2012, was followed by the 2014 acquisition of Leicestershire-based Garryson and the 2018 acquisition of cutting tools specialist Karnasch of Germany. Together these deals put the company into a world leadership position in its core tungsten carbide bur category with a scalable position in the much larger global cutting tool market. ATA employs over 300 people worldwide.

AVOLON

With Ireland the global leader in aviation leasing, Avolon is one of the most important pieces of the jigsaw – it was the largest funded startup in the world, raising \$750 million in equity, and is currently the third largest lessor in the world with the youngest fleet. The year 2018 saw the completion and opening of Avolon's new global HQ at One Ballsbridge, Dublin, complementing its offices in the US, Dubai, Singapore, Hong Kong and Shanghai.

BANK OF IRELAND

Bank of Ireland's purpose is to enable its customers, colleagues and communities to thrive. The Bank offers a wide range of banking and other financial services and was established by Royal Charter in 1783. In the UK, the Group has long-established partnerships with the Post Office and the AA providing consumer financial services. The Group's international business is conducted by its Corporate Banking and Global Markets teams operating from Dublin, London, and offices in continental Europe and the United States.

BIMEDA

A global leader in animal health, Bimeda has established markets in more than 70 countries worldwide and has R&D, manufacturing and distribution capabilities across Europe, North America, South America, Africa, Asia and Australia. Bimeda employs almost 800 employees worldwide with US headquarters are based in Oakbrook Terrace, IL. The Bimeda US product portfolio focuses on five key categories: ecto- and endo-parasiticides, water soluble antimicrobial, injectables and nutritional products.

BOYLESPORTS

BoyleSports is the second largest bookmaker in Ireland, 231 retail branches throughout the country. Founded in 1989 by John Boyle, it is headquartered in Dundalk, County Louth.

BRIGHTWATER

The Brightwater Group is a highly reputable and established brand with a market presence of over 21 years in Ireland. They have a proven ability in managing highly specialist recruitment drives through to complex large-scale multi-disciplinary hiring campaigns under tight deadlines.



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BWG

The leading retail and wholesale distribution group, including Spar, Mace and Londis brands, was formed from the amalgamation of four independent wholesale companies in the 1970s. A 2002 management buyout from Pernod Ricard was led by CEO Leo Crawford, supported by London-based VC firm Electra Partners. In 2006, Triod Investments Ltd – controlled by Crawford, John Clohisey and John O'Donnell – completed the purchase. They now operate the foods Division in Ireland, incorporating REtail, Wholesale and Wines & Spirits, BWG Property and Appleby Westward which operates the regional distribution centre for Spar in the UK.

C&C GROUP

Best known internationally for its Magners cider brand (Bulmers in Ireland) C&C Group has production facilities in Ireland, the UK and the US. It grew out of a Belfast chemist business, Cantrell & Dyas, which manufactured mineral waters, ginger ale, lemonade and soda water in the 1850s. Merging with the soft drinks business of Henry Cochrane, Cantrell and Cochrane gave their names to today's C&C Group.

CIRCLE K

Circle K Ireland, part of the global fuel and convenience store brand Circle K, is the leading fuel and convenience retailer in Ireland. With an ambition to grow the geographic footprint of the Circle K brand, the Irish market was selected as being a strategic fit to strengthen the position of the brand in Western Europe. With just under 2,400 employees, its retail network is made up of 410 stations across the island of Ireland. Of these stations, 158 are owned by Circle K, 247 are owned by independent retail Partners, and 5 are franchised. Alimentation Couche-Tard, Circle K's parent company, operates a network of almost 16,000 stores around the world including: 9,800 stores throughout North America and 2,700 in Europe. Couche-Tard employs 133,000 people and has licensing agreements for another 2,200 stores.

COILLTE

Coillte is Ireland's largest forester and timber producer and the largest provider of outdoor recreation facilities in the country. Additionally, the business develops renewable energy projects and carries out nature conservation and biodiversity enhancement projects. Coillte, a commercial semi-state, is custodian of 7% of the land area of Ireland of which 90% is forested. The business produces over 75% of Ireland's timber supply which is key to enabling the Irish timber industry, with this industry supporting c.12,000 rural jobs and worth c.€2.3bn to the Irish economy.

COMBILIFT

Forklift manufacturer and material handler solutions provider Combilift announced 200 new jobs in 2018, at its new €50 million global headquarters in Monaghan. Combilift currently employs 550 people in manufacturing its forklifts and material handling products. Established in 1998, Combilift currently exports 98% of its products to 85 countries through its international dealer network of 250.

CPL

Cpl is headquartered in Dublin and is a global provider of talent solutions including specialist recruitment, managed services and outsourcing. Cpl employs over 13,000 people who support our customers globally. They have 45 office locations across Ireland, United Kingdom and Central and Eastern Europe, together with office in Boston and Munich. This international office network works with Cpl customers on a domestic and global markets basis to provide the most impactful talent solutions.

DAA

Daa is a global airports and travel retail business headquartered in Dublin with operations in 16 countries. Its principal activities include the operation and management of Dublin and Cork airports, global airport retailing with our subsidiary ARI, and international aviation consultancy with daa International. It operates Terminal 5 at KKIA Airport in Riyadh, Saudi Arabia, owns a 20% stake in Dusseldorf Airport in Germany and has travel retail stores in 12 countries. daa turnover was €935 million in 2019, driven by growing passenger numbers and increased commercial income. Group profit after tax, excluding exceptional items, was €150 million.



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DALATA HOTEL GROUP

Dalata was founded in 2007, by Pat McCann, CEO, with the acquisition of 11 leasehold hotels. The strategy was to build a strong base in Ireland, expand into the UK, and at a later stage into mainland Europe. The financial crash in 2008 changed everything. A young company like Dalata would not be expected to survive such an event. In 2009 there were 900 hotels in Ireland. By the end of that year, 300 of those hotels were insolvent. In all this chaos Dalata spotted an opportunity. As banks appointed receivers over hotels, they needed someone to manage these hotels. Dalata took on the management of 37 hotels on behalf of these banks. Virtually overnight Dalata became the largest hotel operator in Ireland. Cognizant that at some point the banks would need to sell on those hotels at well below replacement cost, the decision was made in 2013 to float the company on both London and Dublin stock exchanges, raising €520m in equity from fund managers in Ireland, the US, the UK and Europe to acquire hotels across Ireland and in the UK. Today Dalata owns 29 hotels, leases 12 hotels and have 3 management contracts with a total of 9,200 rooms. It currently has 13 Hotels in development with 3300 rooms, 10 of those Hotels are in the UK and 3 in Dublin. In the five years since listing the company's revenue has grown over five-fold from €79m to €429m and EBITDA has grown from €6m to €135m, and it is the largest hotel company ever to exist in Ireland with the two largest hotel brands, Clayton Hotels and Maldron Hotels.

DALE FARM

Dale Farm, Northern Ireland's largest farmer-owned dairy processing cooperative reported a group operating profit of £12.2m (€13.75m), with the announcement of its latest financial accounts. The Group turnover is £504m to the 12 months to March 2020. Dale Farm is made up of more than 1,300 dairy farmers across the North, England and Scotland. The Group's activities span the food chain, from providing farm inputs and services, to collecting and marketing its members' milk supplies, manufacturing an extensive range of dairy consumer and food ingredient products, and distributing these to both the domestic and over 40 export markets world-wide.

DAWN FARMS

Established in 1985, Dawn Farms is a family-owned company and the largest dedicated supplier of cooked meat and plant-based ingredients and fermented and dried sausage products outside of the US. Dawn Farms is Europe's leading dedicated multi-species cooked meat ingredients company. Offering the most comprehensive range of fermented and dried sausage products (pepperoni, salami and chorizo) for the pizza, sandwich, snack and prepared meal sectors. Their extensive product range is further complemented by a growing selection of other cooked protein options to meet today's developing consumer trends. They are a family company with a global reach, exporting to over 44 international markets and proud to supply many of the world's leading food brands from our state-of-the-art manufacturing facilities in Ireland, Germany and the U.K.

DAWN MEATS

Dawn Meats was established in Co. Waterford, Ireland in 1980, and has grown to a business with over €2bn in annual revenue, employing over 7,000 staff in twelve countries. As a family-owned business Dawn Meats remains true to its farming heritage through the close relationships it has forged with over 15,000 Irish farmers. Dawn Meats is a winner of Ibec's Environmental Business Process award, Bord Bia and SEAI sustainability awards and in 2019 received the Diversity and Inclusion award at the Bord Bia Food and Drink awards. Dawn Meats became the first food processor to achieve the Business Working Responsibly (BWR) Mark across all of its plants in Ireland in 2019 and was named Best Sustainable Meat Producer and Sustainable Supply Chain Achievement Award at the 2020 Green Food & Beverage Producer Awards.

DCC

DCC plc is a leading international sales, marketing and support services group, with a clear focus on performance and growth. It operates through four divisions: LPG, Retail & Oil, Technology and Healthcare. Headquartered in Dublin, it operates in 20 countries, employing approximately 13,000 people. DCC plc is listed on the London Stock Exchange and is a constituent of the FTSE 100. In its financial year ended 31 March 2020, DCC generated revenue of £14.8 billion and operating profit of £494 million.



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DIACEUTICS

Since inception, Diaceutics' focus has been on precision medicine and improving the testing ecosystem to ensure more people with life-threatening illnesses are given the right treatment at the right time. Today, more than 42% of all drugs in late-stage development are dependent upon biomarker testing. However, sub-optimal testing practices mean many patients are missing out on the chance to be put on these potentially life-saving medications. Diaceutics' services help pharmaceutical companies to pinpoint risks and challenges that can get in the way of effective testing and make it difficult to reach all the patients that need to be on specific drugs. In doing so, Diaceutics is revolutionising patient healthcare by improving the commercial success of precision medicine drugs and the last 12 months have been the company's most successful yet. Following its IPO on the London Stock Exchange in March, Diaceutics is securing the funding to achieve its vision of better patient testing everywhere. This includes an investment of £1m in the acquisition of 16 million additional patient records per annum. On top of that, the company celebrated its expansion into Asia with the establishment of its Asian HQ in Singapore in January. Diaceutics estimates that there are currently more than 300 targeted oncology drugs in late stage development across the major Asian markets. The company will support the launch of—and access to—precision therapies in China, Japan, Hong Kong, South Korea, Thailand and Taiwan.

DING

Founded by Chairman Mark Roden in 2006, Ding enables expats to send mobile phone credit top-ups to friends and family back home. The Dublin-based firm has 200 employees worldwide, with offices in New Jersey and Miami in the US, as well as Dubai, Dhaka, Paris and Bucharest, and is preparing to add 100 new staff by 2021. They work with over 400 mobile phone operators in over 130 countries. Accounts for Ezetop, the unlimited company that owns Ding, show Net revenue rose 10 per cent to \$38.3 million last year.

DONNELLY GROUP

Terence Donnelly, executive chairman of the family-owned Group, received a lifetime achievement award at the Mid Ulster Business Excellence Awards in November 2019, recognising the growth of the company, which sells more than 15,000 vehicles a year from its nine locations, and employs more than 700 people staff.

DPS ENGINEERING

DPS Group is a global consulting, engineering and construction management company, serving high-tech industries around the world. DPS employs industry experts in key locations in Europe, the U.S., Asia and the Middle East, bringing world-class resources and the latest innovative technologies to every project. Offering specialised architectural, engineering and construction services to the advanced technology, process chemical, industrial and life sciences sectors, they work with semiconductor, solar, nanotechnology, pharmaceutical, biopharmaceutical and process industry clients.

DUBLIN AEROSPACE

Dublin Aerospace is one of the world's leading providers of Aerospace MRO services with capabilities in APU Repair & Overhaul, Base Maintenance, IDG Repair & Overhaul and Landing Gear Repair & Overhaul. Winners of the 145 Top Shop awards for both APU and Landing Gear Repair & Overhaul 2018.

DUNNES STORES

The Dunne family has a rich history in Irish retail, having first opened a store in 1944 on Cork's Patrick's Street. The chain is now one of the country's major retail outlets, battling with international players such as Tesco, M&S, Aldi and Lidl, and frequently retaining pole position as Ireland's favourite supermarket. Kantar Worldpanel's research for the 12 weeks to 3 November 2019 show Dunnes' growth of 4.4% was again the fastest among the three biggest retailers. Ireland's largest supermarket also increased its market share by 0.4 percentage points, bringing it to 22.8%. Since 1992, Margaret Heffernan has been at the helm of Dunnes Stores. Her leadership has rejuvenated the brand, fostering partnerships with Irish fashion and homewares designers in recent years, and will be noted as one of Ireland's great transformation operations.



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EIR

Eir is the principal provider of fixed-line and mobile telecommunications services in Ireland with approximately 2 million customers. The company has the most extensive telecommunications network in Ireland both in terms of capacity and geographic reach. Eir provides a comprehensive range of advanced voice, data, broadband and TV services to the residential, small business, enterprise and government markets. Eir has a mobile division which operates under the eir Mobile brand. The wholesale division, Open eir, is the largest wholesale operator in Ireland, providing products and services to over 70 national and 25 international wholesale customers across a range of regulated and unregulated markets. Revenue for the year ended 30 June 2019 was €1.25 billion and Adjusted EBITDA was €578 million. End of year results announced by eir in September 2019 revealed results in line with expectations. The company experienced continued year on year growth in fibre broadband, postpay mobile, TV, sport and product bundling.

ELECTROROUTE

Founded in 2011, ElectroRoute is a homegrown Irish energy supplier aiming to liberalise markets through analysis and new practices in electricity & gas trading. The company also offer client services for renewable energy firms, and has begun to open offices overseas: a UK office was established in 2017, and ElectroRoute now plans to enter the Japanese power market where its principle owner, Mitsubishi Corporation, is based. Registered in Donegal, the company is headquartered in Dublin with a team of over 60 energy professionals.

EMOVIS

Emovis is a global leader in toll-based mobility solutions. We help millions of motorists travel seamlessly along some of the world's most advanced and busiest cities and highways. To do this successfully, we blend cutting-edge technology, best-in-class customer handling and innovative processes, to meet ever-changing requirements.

ENERGIA

With a commitment to renewable energy, innovation and tech, Energia has been the driving force behind change in the Irish energy sector over the past 20 years. Energia's 100% green energy is the power behind more than 250,000 homes and businesses across the Republic of Ireland. Energia has committed over €1bn to large infrastructure projects including dozens of windfarms; a bio energy plant that converts brown bin waste in to electricity; and a bus service powered by hydrogen. Recently recognised with the Business Working Responsibly mark, Energia is committed to communities around Ireland and contributing positively to the lives of people in Ireland. Energia Group has almost 1m customers across the island of Ireland providing affordable energy with innovative tariffs and services like a smart phone app where people can monitor their usage; a smart home store where people can get the latest tech for their homes; and micro-gen products like solar panels with storage batteries where people get paid to generate electricity for their community.

ERVIA

The company formerly known as Bord Gáis Éireann, Ervia form the background of Ireland's gas-supply network. A commercial semi-state, Ervia is a key supplier of both services and infrastructure for gas and water in Ireland through its subsidiaries Gas Networks Ireland and Irish Water. In addition, the group's Aurora Telecom business supplies dark fibre broadband using newly-developed fibre optic technology. Headed up by Group CEO Mike Quinn, the group was suggested as a potential new operator for the National Broadband Plan by Fianna Fáil.

ESB

The original: the Electricity Supply Board (ESB) is Ireland's oldest state-owned electricity company. Historically operated as a monopoly, the group has liberalised in recent years to become a commercial semi-state body operating in competition with other energy suppliers. One of Ireland's largest companies, the group employs in excess of 7,000 people, and it provides electricity to over 1.4 million customers. The company ESB currently generates 43% of the island's electricity capacity and holds a regulated asset base of €9 billion.



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ESHOPWORLD

eShopWorld is the cross-border e-commerce leader, empowering the world's best-loved brands and retailers to make global shopping better, safer, simpler and faster, end-to-end. From compliance, data security, fraud protection, taxes, and tariffs to checkout, delivery, returns, customer service, and demand generation, our powerful combination of technology and human ingenuity covers the entire shopper journey across 200 markets.

FANE VALLEY

Northern Ireland-based Fane Valley Co-operative was formed over 115 years ago, and is now recognised as one of Ireland's most progressive agri-food concerns. The group hold a range of interests across the sector, including red meats, breakfast cereals, animal feed, and livestock services. 100%-owned by its 1250 shareholders, the Co-operative has annual sales which top £525 million which flow from its locations across Northern Ireland, the Republic of Ireland, Belgium, and England.

FENERGO

Increasingly recognised as the industry standard for Client Lifecycle Management solutions, Fenargo is a growing heavyweight in software for client on-boarding. The company was launched in Dublin in 2009 by Marc Murphy and now has offices which span North America, Europe, Asia, and the Middle East. In 2015, Fenargo received an injection of \$85m from Insight Venture Partners and Aquiline Capital Partners aimed at accelerating its growth and reach to meet regulatory and on-boarding challenges in new markets and financial institutions.

FEXCO

Founded in 1981 by Brian McCarthy, the international payments and FX company headquartered in Killorglin, Co Kerry, has over 2,800 employees worldwide, across 30 markets in Europe, the Middle East, North America, Latin America and Australasia. Its profit before tax jumped 80% to €19.3m in 2017. Although online and digital foreign exchange transactions remain the bigger part of Fexco's overall operations, the Killorglin-headquartered company operates more than 100 high street foreign exchange shops in the UK and Ireland and a further 950 through the franchise model. It made two UK acquisitions during 2018 in the form of Change-Link and the Thomas Exchange Group.

FIRST DERIVATIVES

First Derivatives is a global technology and services provider with 20 years of experience working with some of the world's largest finance, technology, automotive, manufacturing and energy institutions. Its Kx Streaming Analytics platform, built on the kdb+ time-series database, is an industry leading high-performance, in-memory computing, streaming analytics and operational intelligence platform. It delivers the best possible performance and flexibility for high-volume, data-intensive analytics and applications across multiple industries. The Group operates from 14 offices across Europe, North America and Asia Pacific, and employs more than 2,500 people worldwide.

FISERV FKA FIRST DATA

Fiserv (formerly known as First Data) is a global leader in payments and financial technology, serving thousands of financial institutions and millions of merchants and businesses in more than 100 countries. The company helps clients achieve best-in-class results through a commitment to innovation and excellence in areas including account processing and digital banking solutions; card issuer processing and network services; payments; e-commerce; merchant acquiring and processing; and the Clover™ cloud-based point-of-sale solution. Fiserv is a member of the S&P 500® Index and the FORTUNE®500, and is among the FORTUNE Magazine World's Most Admired Companies®.

FLUTTER ENTERTAINMENT FKA PADDY POWER BETFAIR

Paddy Power Betfair bookmaking business was created by the merger of Paddy Power and Betfair, completed in February 2016. In March 2019 the company announced that it would rebrand as Flutter Entertainment, pending shareholder approval at the company's annual general meeting in May. Flutter was originally the name of a betting exchange acquired by Betfair in December 2001.



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GENESIS AUTOMATION

A Cork-based healthcare software firm, founded by Noel O'Hanlon, a finalist in the 2018 EY Entrepreneur of the Year programme, Genesis Automation is a specialised traceability and analytics platform which helps hospitals to manage supplies and enhance patient safety. The company has a close relationship with the UK's National Health Service, partnering with a number of NHS trusts and helping to grow its client base to a total of 27 hospitals. In May 2018, Genesis secured a \$1 million (€882,000), five-year deal with the Texas-based Driscoll Children's Hospital, following a €21m raise to grow its operations in the US market—with €20m invested in the company by a British-based private equity fund, and a further €1m invested by IPF Partners, a Luxembourg-based healthcare funder which had previously backed the company with around €6m in venture debt. This year started on a high for the company with another multimillion dollar deal with a US private hospital chain Novant Health announced in January, which the firm expects will act as a springboard to rapid expansion there. Novant Health comprises 15 hospitals spread across north and south Carolina and Virginia. The company is the market leader for its service in the UK, but has been slower to expand in Ireland given the fragmented nature of the market. Tallaght Hospital signed up to its service last year. Additionally, Genesis is incorporated in British Columbia in Canada in a bid to gain market share there.

GLEN DIMPLEX

The Glen Dimplex Group, founder by Martin Naughton in 1973 remains privately held, with manufacturing and development centres for its electrical goods in the Republic of Ireland, the United Kingdom, China and many other locations around the world. Glen Dimplex North America has grown substantially, and dominates in the electric heating, stoves, fireplace and industrial cooling markets across the continent, offering a range of highly innovative products and solutions. Dimplex Thermal Solutions is a US manufacturer of industrial and medical process chillers.

GRAFTON GROUP

Grafton is an international trade focused, multi-channel distributor of construction products. The success of the business is based on the quality of the products it distributes and the quality of the service it provides to its customers. The Group aims to build on its leading market positions in the UK, Ireland and the Netherlands and to grow internationally in merchandising and related markets.

GREENCORE

We are a leading manufacturer of convenience food in the UK and our purpose is to make every day taste better. To help us achieve this we have a model called The Greencore Way, which is built on the differentiators of People at the Core, Great Food, Excellence and Sustainability – The Greencore Way describes both who we are and how we will succeed. We supply all of the major supermarkets in the UK. We also supply convenience and travel retail outlets, discounters, coffee shops, foodservice and other retailers. We have strong market positions in a range of categories including sandwiches, salads, sushi, chilled snacking, chilled ready meals, chilled soups and sauces, chilled quiche, ambient sauces and pickles, and frozen Yorkshire Puddings. In FY20 we manufactured 619m sandwiches and other food to go products, 116m chilled prepared meals, and 264m bottles of cooking sauces, pickles and condiments. We carry out more than 10,000 direct to store deliveries each day. We have 16 world-class manufacturing sites in the UK, with industry-leading technology and supply chain capabilities. We generated revenues of £1.2bn in FY20 and employ approximately 12,200 people. We are headquartered in Dublin, Ireland. For further information go to www.greencore.com or follow Greencore on social media

HAVOK

Havok is a leading provider of games development technologies, which have been used in top franchises including Assassin's Creed and Call of Duty. Their products have also been used to drive special effects in movies including Harry Potter, James Bond and the Matrix series. Havok has offices in Dublin, San Francisco, Tokyo, and Germany. Founded in Dublin in 1998 by Hugh Reynolds and Steven Collins, it was acquired by Microsoft. In 2015.

HEATONS

The Heatons Group is Ireland's largest department store group employing over 2,000 people across Ireland. The company has three brands; Heatons Department stores (54 stores across the Republic of Ireland and Northern Ireland), SportsWorld (28 stores in the Republic of Ireland) and Sports Direct (15 stores in Northern Ireland). Heatons has been named as one of Ireland's 'Best Managed' companies in the 'Deloitte Best Managed Companies Awards Programme'.



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HENDERSON GROUP

A family-owned retailer which launched as a small grocery in 1897, Henderson Group has expanded to become one of Ireland's largest retail suppliers. Its Wholesale division provides goods to 400 stores across Northern Ireland, while its retail operation has ownership of 75 Spar and EuroSpar locations. The group's activities also span several independent entities including Henderson Technology (point of sale software), Henderson Group Property (retail development) and Henderson Foodservice (provision of catering products).

ICON

Since its foundation in Dublin in 1990, Icon has grown to become a global leader in clinical research and provider of outsourced development services to the pharmaceutical, biotechnology and medical device industries. From a small team of 5 people in 1990, Icon has grown to employ over 13,380 people across 97 locations in 38 countries, through a mixture of organic growth and strategic acquisitions. Icon opened its first US office in Philadelphia in 1992, and began trading on the Nasdaq exchange in 1998. Icon now employs 4,600 in the US. In its recently reported third-quarter 2019 results, Icon posted record net business wins in the quarter of \$931 million with a book to bill of 1.31. Quarter 3 reported revenue of \$710.4 million representing strong year on year growth of 8.5% or 9.5% on a constant currency basis. Adjusted earnings per share attributable to the Group of \$1.74, a robust increase of 12.9% over Q3 2018. Year to date adjusted earnings per share attributable to the Group of \$5.06, a 13.0% increase over prior year. CEO Dr. Steve Cutler commented, "ICON's quarter 3 results show continuing growth and represent a strong endorsement of our overall strategy. "Given our strong progress this year we are increasing our 2019 revenue guidance from a range of \$2,760 – \$2,840 million to a range of \$2,790 – \$2,830 million and we are increasing earnings guidance from a range of \$6.75 – \$6.95 to \$6.81 – \$6.95."

INVER ENERGY

Cork-based Inver Energy is a leading nationwide fuel importer which provides 10 per cent of Ireland's fuel requirements. Founded in 1983, the firm operates the Foynes Oil Terminal in Limerick. Inver Energy was acquired by UK-firm Greenergy in 2017, retaining its existing management team, and promising accelerated expansion. In the same year, the firm recorded a profit of €2.4m on the back of a turnover in excess of €470 million. Inver's Managing Director, Chris O'Callaghan, said: "Greenergy's global reach and financial resources will allow Inver to execute our growth strategy across all facets of the business."

IRISH POST

The Irish Post is the biggest selling national newspaper for the Irish community in Great Britain. It is published every Wednesday and is available in stores all across Britain and in selected stores in the Republic of Ireland.

KAINOS

Established in 1986, Kainos Group plc is an IT provider, across two specialist business areas, Digital Services and its Workday Practice. The Group's Digital Services include full lifecycle development and support of customised Digital Services for public sector, healthcare and commercial customers. These transformative solutions encompass a range of services from experience design to Artificial Intelligence and Cloud to deliver truly intelligent solutions that are secure, accessible and cost-effective. The Group's Workday Practice is one of Workday's most respected partners. As a full-service partner, we are experienced in complex deployment and integrations, and the leader in Workday test automation. We're trusted by our customers to launch, test, expand and safeguard their Workday systems. Kainos has over 1,700 people across 15 offices in Europe and North America who deliver exceptional services for customers like Netflix, NHS, The Pensions Regulator, Capital One and TomTom. In the company's most recent financial results, Kainos noted another strong performance and are on track to deliver their tenth consecutive year of growth. Pre-tax profits have doubled to £24.0 million, revenues rose 23% to £107.2 million and bookings for the period reached £104.0 million.

KEELINGS

Beginning with a family farm in 1926, three generations of Keelings have grown their fruit business into Ireland's largest horticultural concern. The group's operations now span five divisions and 2,000 employees, operating across Europe, and reporting sales in excess of €300 million in 2016. Two thirds of sales come from within Ireland, with the UK and France as its next-largest markets. Keelings remains family-owned & run, with Caroline Keeling acceding to the position of CEO in 2012. In 2016, she said: "On the funding side of it, we are a family business, it's 100pc family-owned and currently we're happy with that." In September 2018, Keelings announced an expansion of its FoodCentral business park – a 280-acre site near Dublin Airport which hosts a range of Irish food-industry companies.



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KEPAK

A family-run business that began with a butcher's shop, Kepak has grown to an internationally operating, multi-faceted food innovator with 30,000 employees across 30 countries, and the first Irish meat Irish meat processing company to launch an Irish beef retail brand –Celtic Beef Company–in the USA. In Ireland, Kepak pledged to donate some 4.2 tonnes of produce to homeless charity Simon Community over the winter of 2018, reducing the Simon Community's meat costs by almost 30%.

KERRY GROUP

Having commenced operation from a green field site in Listowel, Co. Kerry in 1972, the Kerry organisation has evolved from a private dairy processor, to a dairy co-operative, to its current incarnation as a public company with annualised sales of approximately €6.4 billion, and operations established in 27 countries across five continents. CEO Edmond Scanlon announced Group reported revenue increased by 10.0%, reflecting business volume growth of 3.1%, in the nine months to the end of September 2019 in the most recent set of results.

KEYWORD STUDIOS

Keywords Studios are the "go-to" provider of technical services for the video games industry, creating a global services platform across its 50+ Studios, located across 4 continents and 21 countries. By working as their external development partner, Keywords enables leading content creators and publishers to leverage their expertise and capacity across the lifecycle of interactive content. The company IPO-ed in London in 2013 to access capital for growth and acquisitions, growing from employing 50 people in Dublin in 2009 to employing more than 7,500 staff globally today.

KINGSPAN

Kingspan, the leading global manufacturer of insulation panels for the construction industry, was founded as a small family construction business over 40 years ago. The Group has huge opportunity for growth as reduction of carbon footprint has become a pressing issue. The Group has invested in organic growth and acquisitions in the US market, bringing their employee numbers up to 1,800. The Americas represented 20% of Kingspan's business in 2017, in a record period for the group in which revenue rose by 18.0% to €3.7bn, and trading profit grew by 10.7% to €377.5m. High profile projects included facades on the Nike headquarters in Oregon and an Aloft Hotel in Texas. In its Trading Update for the period to 30 September 2019 posting Sales in the nine month period to 30 September were €3.43bn, up 8% on the same period in the prior year with sales growth slowing to 2% in the third quarter. Underlying sales (pre currency and acquisitions) were up 2% in the year to date and were flat in the third quarter.

LAGAN GROUP

One of Ireland's largest construction groups, Lagan Group's activities range across quarrying, cement, asphalt, and contracting. The group was originally founded in 1952 when Peter Lagan created a haulage business in Belfast. In 2017, Lagan Group reported turnover of £272 million along with EBITDA (combined earnings) of £55m. In April 2018, the group was acquired by Breedon, Britain's largest independent building materials supplier, in a deal worth £455 million.

LAKELAND DAIRIES

Lakeland Dairies Co-Operative Society Limited is a dairy co-operative headquartered in Co Cavan. It collects milk from its 3,2000 farm family shareholders across 16 counties in both Ireland and Northern Ireland and is Ireland's second largest dairy processor (the largest in Northern Ireland), processing 1.85 billion litres of milk annually. Lakeland Dairies is a €1bn turnover business with eight processing sites on the island of Ireland as well as operations in Ireland, the UK and the United States. Lakeland Dairies exports dairy products to over 80 markets across the globe.

LINESIGHT

Founded in 1974, Linesight is a multinational construction consultancy firm with over 40 years' experience providing independent cost and general consultancy services to the global construction industry. Linesight works with tier one clients across a multitude of sectors, including commercial, data centres, life sciences, high-tech industrial, residential, hospitality, healthcare and retail. Linesight's specialist project teams, each with specific skills and experience, provide faster project delivery, greater cost efficiency and maximum value for money for their clients. Linesight USA is working on projects in excess of \$12 billion across 27 states, with two main office hubs in New York and San Francisco. Linesight has developed long-lasting relationships with some of the biggest companies in the world and has earned a reputation as a world leader in its field.



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LOTUSWORKS

Founded by Fergal Broder in 1989, LotusWorks is an Irish engineering and technical solutions provider. The company, which offers specialist engineering expertise to clients, has an annual turnover of €50 million, employing 520 staff in Europe and the United States. The firm has worked on over 4,000 projects in Europe, the United States, and South America. In October 2018, four of the Lotuswork's senior executives completed a management buyout as the firm seeks to expand its technical and engineering capabilities.

MAINSTREAM RENEWABLE POWER

Mainstream Renewable Power is an Irish energy firm which develops and finances large-scale renewable energy projects. Earlier this year, the company executed the sale of a massive Scottish offshore wind farm in a deal worth up to €650 million. The company considers its most prized asset to be a 1,200 megawatt portfolio of wind and solar projects in Chile. Mainstream has valued its own worth at €700 million, and its chief executive, Andy Kinsella, has indicated that the firm may be sold on from 2020, as it considers exit options for shareholders.

MAXOL

Maxol is Ireland's largest family-owned forecourt retailer which, in 2020, celebrated its centenary year. From its humble beginnings back in 1920 to its 237 stations across Ireland today, staying true to the founding philosophy of being at the heart of every community in which it operates has been key to Maxol's success. The innovative business offers a wide range of products and services to the Irish and Northern Irish markets through its convenience retailing, petroleum, fuel cards and lubricant divisions. Maxol's business model is transitioning from being a fuel brand selling convenience products to a convenience food service brand selling fuel and new energies for mobility. Diversification is at the core of the company's growth strategy, as evidenced by its move into the green energy sector earlier this year and the impact of its food offering on the company's profitability. The Maxol Group directly and indirectly employs more than 1,000 people.

MERCURY ENGINEERING

Mercury, founded in 1972 by Frank O'Kane and Joe Morgan, continues to operate as an entrepreneurial Irish based European Contractor. With almost 2,000 staff and revenues in excess of €750 million, Mercury made the key decision to rebrand in 2019 – the first and only in almost fifty years of business.

MOY PARK

The poultry producer, Northern Ireland's largest private sector business, made headlines in 2017 when it was sold to American investors for €1.1 billion. Headquartered in Craigavon, the firm is headed by Chris Kirke. Founded as a small farm in Tyrone over seven decades ago, the group now processes an average of 5.7 million chickens per week, holding a market share which ranks it among Europe's leading poultry producers. May Park has also grown to become one of Northern Ireland's largest employers, with more than half of the group's international workforce of 12,000 based there.

MUSGRAVE

Musgrave, Ireland's largest grocery distributor, is the business behind many of Ireland's most well-known supermarket brands. Its operations range from wholesale to a vast Retail Partners division which manages grocery chains in the Republic of Ireland including SuperValu, Centra, and Mace. Founded by two brothers as a small grocery in 1876, the group's 40,000 employees now make it Ireland's largest private employer. In 2018, the Group delivered its fourth consecutive year of improved profits and turnover reached €3.9 billion, up from €3.7 billion in 2017, with a pre-tax profit of €85 million up from €80 million.

NATIONAL BROADBAND IRELAND

National Broadband Ireland (NBI) is designing, building and operating the new high-speed fibre broadband network for rural Ireland. NBI's team brings together some of the most talented individuals in Ireland and across the world, with deep knowledge and experience in delivering projects to the scale of the NBP. This includes developing, building and operating networks and coordinating all the elements required to finance and deliver a project of the size and complexity of Ireland's NBP. They were established by Granahan McCourt, an international investor in technology, media and telecommunications. For over 30 years, Granahan McCourt has partnered with governments, corporations and communities to connect people through innovation in technologically underserved areas of the world. Their partners include KN Group, Secto and Actavo. Nokia is providing all the active equipment for the project while 4Site is their network design partner. They are also working with infrastructure owners such as eir (pole and ducts network) and ESB. They will be responsible for the management of the new national broadband network for the next 25 years.



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NCR

A global payment services giant, NCR Corporation's products span software, hardware, and a portfolio of services for small and medium business. Originally known as National Cash Register, the American company has built a name providing point-of-sale solutions and ATMs – recently announcing the launch of a new online purchase platform. The tech company's Irish subsidiary, Global Solutions, employs 43 at its Dublin base.

NEARFORM

NearForm works with enterprises to design, build and deliver smart software solutions that accelerate speed to market for today's digital business. With expertise in open source software, enterprise-grade security, and modern technology stacks and methodologies, NearForm enables businesses to successfully implement ideas fast, securely, and efficiently.

NORBROOK

One of the world's largest private veterinary pharmaceutical firms, family-owned Norbrook was founded by Lord Ballyedmond in 1969. From its headquarters in Newry, the company holds a drug portfolio which includes antibiotics, a range of NSAIDs used for horses, cattle, and swine, it also has a growing Companion Animal portfolio. It has over 200 product licences selling into over 100 countries globally. Norbrook saw solid growth across all regions in 2019 and its full-year results saw revenue grow to \$275m, with US sales up 15%.

OHM GROUP

The OHM Group, established in 1972, is one of Ireland's leading private businesses and is engaged in the exclusive distribution of internationally recognised brands and prestige products. The Group's activities include the importation and distribution of motor cars—for Jaguar, Land Rover and Saab in Ireland—as well as commercial vehicles, buses, materials handling equipment, generators and engines. The Group is also successfully involved in motor retailing.

OPENET

Founded in 1999 by Joe Hogan and Declan Conway, Openet is a leading software and services provider to communications companies, with headquarters in Dublin, Ireland.

Orbital fka Tenderscout

Orbital is an end-to-end tender management platform for businesses who compete for public or private sector contracts. The start-up was previously known as Tenderscout but rebranded in early 2019 as part of its US-focused market strategy, where the terminology of 'bidding' for contracts is more common. Orbital has 10 staff in Dublin and raised €1 million from investors last year.

ORNUA

Ornua's mission is to create value for Irish dairy farming families. This is achieved through a clear strategy of creating and capturing value in the market, and returning this value to dairy processing shareholders, and in turn, Irish dairy farmers. Headquartered in Dublin, Ornua has annualised sales of over €2.3 billion and a global team of 2,400 operating from 10 business units worldwide, including 12 production facilities and a sales and marketing team in all four corners of the globe. As Ireland's largest exporter of premium dairy products to 110 countries, the Group is structured across two divisions: Ornua Foods and Ornua Ingredients. Ornua Foods encompasses a portfolio of world-leading brands including Kerrygold, Dubliner, Pilgrims Choice, Forto and BEO. Ornua Ingredients purchases €1 billion worth of Irish dairy products and is responsible for the sales of dairy ingredients to food manufacturing and foodservice customers across the world. The abolition of dairy quota's in 2015 has seen Ornua drive exceptional global growth on behalf of Ireland's dairy sector. 2019 saw a strong performance delivered by Ornua with Group turnover up 11.5% to €2.3 billion, Group EBITDA of €71.8 million, up 18.7%, and Operating Profit of €49.1 million up 21.5%. This performance was achieved against a backdrop of significant global challenges. Last year also saw Kerrygold make history by becoming Ireland's first billion-euro food brand, selling a record 8.6 million packets globally per week. Kerrygold is the No. 2 butter brand in the US and the No. 1 butter and cheddar brand in Germany.

PM GROUP

PM Group is an international project delivery company founded by two Irish engineers in 1973. It has offices in the UK, USA, Poland and Singapore overseeing delivery of its services in project management, process design, facility design and construction management for major multinational companies across the Pharmaceutical, Food, Mission Critical, Medtech, Advanced Manufacturing and Energy sectors.



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PORTWEST

Portwest, a family business, founded in 1904. Today it is one of the fastest growing protective wear companies in the world. Headquartered in Westport, Co. Mayo, with over 4,000 staff worldwide. It has sales teams in 130 countries, six factories and eight warehouses to service an ever growing global customer base. Portwest were named Exporter of the Year at the Export Industry Awards 2018.

PRIMARK

Fashion retailer Primark operates over 370 stores in 12 countries – the UK, the Republic of Ireland, Spain, Portugal, Germany, the Netherlands, Belgium, Austria, France, Italy, the US and Slovenia. Founded by Arthur Ryan in June 1969, the company's first store on 47 Mary Street, Dublin, remains operative to this day. The company is a subsidiary of Associated British Foods and is headed up by CEO Paul Marchant, accounting for about half of AB Foods' revenue and profit. Primark opened five new UK stores this year, including its biggest yet, a 14,800 sq metre retail space over five floors in Birmingham. There are more openings planned in the UK and Europe over the next year, which will include its first store in Poland and four more stores in the US – including in New Jersey, Florida, Chicago and Philadelphia.

RYANAIR

Perhaps Ireland's best-known company, the low-cost airline is the number one International airline, carrying 153 million customers annually and operating over 2,400 flights every day across 2,100 routes. Ryanair flies out of 239 airports in 40 countries. Over the last year Ryanair took a 75% stake in Austrian airline Laudamotion, which opened bases in Austria and Germany, flying Airbus aircraft. Ryanair Sun continued to grow, with five aircraft operating charter flights from Poland to the Mediterranean.

SHORLA PHARMA

Shorla Pharma is a privately held, Irish based speciality pharmaceutical company with an advanced pipeline of innovative oncology drugs for women's and paediatric cancers. The company concentrates on indications where existing treatments are limited, in shortage or inadequate for the target population. Shorla's growing portfolio brings accessible, affordable and life-saving treatments to patients, delivering a major contribution to patient care. Shorla was established by Sharon Cunningham and Orlaith Ryan in 2018 and won the overall award at Ireland's Best Young Entrepreneur competition in 2019 and was named Local Enterprise of the year 2020 at The Irish Times Business Awards. Sharon and Orlaith were included on a list of 50 people to watch out for in 2020 by the Irish Times. In June 2020 the company announced the closing of its \$8.3m Series A Funding Round led by Seroba Life Sciences.

SISK GROUP

Founded 159 years ago in Cork, Sisk Group has expanded from local builder to international construction giant. Though it's primary focus is construction, the group's portfolio includes Consumer Products, Property, and other investments in Ireland, Europe, and the Middle East. Sisk has recently delivered the Capital Dock Development—a mixed-use development, spread across three apartment blocks—that includes Ireland's tallest residential building, along with 32,000m² of commercial space.

SMURFIT KAPPA GROUP

A world leader in paper-based packaging with revenue of approximately €9 billion, Smurfit Kappa employs over 46,000 people globally, across 35 countries, and owns multiple recycling and manufacturing operations. Jefferson Smurfit Group became Smurfit Kappa after the 2005 merger with Kappa Packaging. Group CEO Tony Smurfit oversees global operations and in most recent results, for the 9 months ending 30 September 2020. Smurfit Kappa Group delivered EBITDA of €1,125 million, and an EBITDA margin of 17.8%, demonstrating once again the strength and resilience of the Group.

SSE AIRTRICITY

The wind farm developer, founded over 20 years ago and now employing 750, is Ireland's market-leading supplier of renewable energy. Its operations span 26 wind farms (including Ireland's largest – Galway Wind Park), and a number of Power Purchase Agreements with third party wind and solar operators. Since 2008, The company has invested €2.5 billion in low-carbon energy infrastructure in Ireland.



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STAFFORD GROUP

Helmed by Group CEO, Mark Stafford, the family-run firm has existed since 1891 with activities ranging from sports retail, fuel, and shipping. Its chief subsidiary, Life Style Sports, boasts sales in excess of €100 million. In 2016, the retailer opened a 6,000 square foot flagship store on Dublin's Grafton Street. In recent years, Mark Stafford, who took the reins in 2004, is said to harbour ambitions to expand Life Styles Sports' reach into Europe.

STRIPE

Stripe was founded by John and Patrick Collision (brothers from Limerick, Ireland). It is a financial technology (FinTech) company based in San Francisco, CA, whose software allows individuals and businesses to make and receive payments online. The Stripe e-commerce platform handles the technical implementation, fraud prevention, and banking infrastructure necessary to make quick and secure payment systems for businesses globally – making payment processing online as simple as possible.

SUPERMAC'S

Supermac's is an Irish fast food restaurant chain first opened in 1978. As of 2019 the chain consists of a total of 118 restaurants spread throughout Ireland, north and south.

TAXAMO

Taxamo provides tax technology expertly designed to support global online sales. With Taxamo you can centralize and automate your VAT, GST and US sales tax compliance management and reporting with one global dashboard. Since launch in 2010, we've managed billions of transactions globally. Taxamo is International first - We were founded to manage the complexities of international indirect tax both today and into the future. Our in-house tax team monitors all upcoming tax changes globally and ensures Taxamo technology is up to date at all times. We assist companies with compliant worldwide B2C and B2B sales - using real time frictionless validation. Taxamo handles complex invoicing including e-invoicing, which is essential for modern B2B businesses selling globally. Finally we integrate Foreign Exchange Management - to drive revenue and compliance in every country you do business. Taxamo allows you to sell in any currency and remit your tax in the currency of the relevant jurisdiction.

TEDCASTLE/ TOP OIL

Top Oil Limited of Ireland refines and markets fuel products. The Company offers products such as ethanol, bio-diesel, gas oil, and solid fuels. Top Oil markets its products in Ireland.

TOTAL PRODUCE

A spin-out from Fyffes, chaired by Carl McCann, with a turnover in excess of €3.5 billion, Total Produce is one of the world's largest fresh produce providers, and operates out of 39 countries while serving many more. Its industry leading vertically integrated supply chain extends across the globe incorporating over 260 facilities including farms, vessels, manufacturing facilities, cold storage warehousing and packhouses.

TRANSFERMATE GLOBAL PAYMENTS

TransferMate—a part of the Taxback Group—is a global B2B payments technology firm, enabling companies to send and receive cross-border payments faster and easier. TransferMate has built one of the largest portfolios of payments licences worldwide, including in 51 US states and territories, to support trading in 162 countries. Leading banks, fintechs and software providers partner with TransferMate to offer an enhanced user experience for their business customers. Using TransferMate's technology and global banking infrastructure, companies benefit from better exchange rates, greater transparency and improved reconciliation via direct integration into accounting and ERP systems. TransferMate's mass payments technology is trusted by banks and businesses globally to offer an enhanced user experience for their business customers. The company has created bespoke integrations for banks like ING, AIB and Wells Fargo and software providers such as Coupa, SAP Concur, Tradeshift, Workday etc. The TransferMate API solution broadens the reach of the technology, enabling all businesses to utilise the technology, achieving significant time and financial savings. The years 2018 and 2019 have been pivotal in the growth of TransferMate, solidifying its position as market leaders in global payments. Given the pace of adoption of its payments technology by partners striving to digitalise the payments flow within their software platforms TransferMate has increased its global team by 20% now employing 312 people globally.



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UDG HEALTHCARE

UDG Healthcare provides expert outsourced healthcare services specialising in advisory, communications, commercial, clinical and packaging for the pharmaceutical sector via two divisions; Ashfield and Sharp. UDG Healthcare plc has experienced phenomenal growth over the last eight years. During this period, the Group has evolved from being primarily an Irish and UK-based supply chain business for pharmaceutical companies, to a global leader in advisory, communications, commercial and clinical and packaging services for healthcare across two divisions; Ashfield (70% of Group profits) and Sharp (30% of Group profits). The Group's strategy has been to shift from a low growth, low margin supply chain business, into higher growth and higher margin outsourcing services for pharmaceutical companies. Executing this strategy has seen the Group make 21 acquisitions and four disposals since 2012. Over the past 5 years, Ashfield has generated a 14% operating profit CAGR while Sharp has generated a 15% operating profit CAGR. In 2018, the Group completed the final step in its strategic shift from a distributor for the pharmaceutical industry, to a service provider.

UNIPHAR

Uniphar is a diversified healthcare services organisation with activities in Ireland, UK, and the Benelux. It was established by Irish community pharmacists over 50 years ago to ensure access to medicines for their patients. Over its first forty years in business, Uniphar grew organically and through merger and acquisition. In 2013, Uniphar bought Cahill May Roberts Ltd and became number two in the Irish pharmaceutical wholesale and distribution market. Since then, the company has gone through a significant period of growth, taking poll position in the Irish market and transforming itself to become a high growth diversified healthcare services company. Uniphar floated on the stock market in July of this year raising €135 m on its initial IPO. The group generated revenue of €1.55 billion, gross profit of €1596m and EBITDA of €46.3m on a pro forma basis, in 2018. This summer the company completed the acquisition of Durbin, a leading specialist medical supplier which has facilities in the UK and United States. This acquisition, which was completed ahead of schedule, ensures that Uniphar is well placed to become a global leader in the provision of product access solutions to speciality pharmaceutical organisations.

WISETEK

A heavyweight in electronic recycling such as data destruction, WiseTek began life in a hotel room, founded by former EMC employee Sean Sheehan. The group now employs 350, specialising in IT asset disposal (ITAD) services and courting clients such as Dell EMC, VCE, and McAfee. In 2017, Wisetek merged its US operations with those of DataKillers. The introduction of GDPR has proved a boon for the company, with the group reporting in October 2018 that overall group turnover had increased 67% on the back of American expansion and increased data security requirements such as GDPR.

WORKHUMAN

Workhuman is a multinational company co-headquartered in Framingham, Massachusetts and Dublin, providing cloud-based, human capital management software solutions. In 2020, the company became the latest Irish tech firm to reach unicorn status, with a valuation of \$1.2 billion.

WORKVIVO

Workvivo is an employee communication platform. Think of us as a digital town hall or as a social network optimized for employees that brings the heartbeat, pulse and purpose of the organization alive, while keeping everybody informed. Our mission is to truly engage the organization. We compete against email, old-style intranets, or transactional messaging apps and solve the problem of ensuring the organization has a way of engaging their workforce in the 21st century, and keep its culture and values alive.